

Counter-motions and election proposals

Dear Shareholders,

We would like to announce the following motions regarding the Annual General Meeting of Deutsche Post AG. Unless their objective is only to reject management's proposal, the motions are designated with letters in order to facilitate proxy voting. You can support those motions which are not designated by letters, by voting against the corresponding agenda item. The motions can only be voted on if they are also raised at the Annual General Meeting.

A (motion concerning item 7)

from shareholder Paul Schmitz

Paul Schmitz VDI
Tel./fax: +49 (0)2253 2288 or
Tel.: +49 (0)2251 71838
E-mail: reinade4711@googlemail.com

Bahnweg 7
53902 Bad Münstereifel
Germany
5 June 2011

Deutsche Post AG
Zentrale Vorstand
Hauptversammlung
53250 Bonn
Germany
Fax: +49 (0)228 182-63199

Re.: My application for the election of Supervisory Board members

Dear Sirs,

As a shareholder, I hereby apply for membership of the Supervisory Board in accordance with section 96, paragraph 1, number 101, of the *Aktiengesetz* (German stock corporation act) in combination with section 7, paragraph 1, number 1, of the *Mitbestimmungsgesetz* (German co-determination act).

I assume that the Supervisory Board is comprised in equal part of shareholders and employers.

In the election of the shareholder representatives, the upcoming annual general meeting is not tied to the candidate proposals which have already been made and I therefore apply to stand for election at the annual general meeting.

About myself:

I am 73 years old, a mechanical engineer by profession and a member of Verein Deutscher Ingenieure (VDI - the association of German engineers).

My expertise lies in the field of contribution costing in connection with value analysis engineering.

Please confirm receipt of this communication.

Yours faithfully,

B (motion concerning item 7)

from shareholder Stefan Perthen

Stefan Perthen
Stauffenbergstr.5
74321 Bietigheim-Bissingen

Deutsche Post AG
Headquarters, Board of Management
Annual General Meeting
53250 Bonn

May 8, 2011

RE: TOP 7 – Nomination for election of Supervisory Board members

Dear Sir or Madam,

With this writing I as a shareholder nominate myself as a candidate to serve on the Supervisory Board, since the coming Annual General Meeting is not bound in the election by nominations that have already been made.

Personal information:

I am 37 years old, an electrician by profession, and have worked since the beginning of my training (1991) at a company as an operating systems service employee.

Best regards,

[SIGNATURE]