

## **Deutsche Post DHL signs contract with T-Systems to provide connectivity to DHL's data centers and global network**

- **Five-year contract to enhance inter data center connectivity services and manage telecommunications service globally**
- **Contract part of Deutsche Post DHL's global telecommunications efficiency program, so far amounting to more than 190 million euros in savings over five years**

**Bonn, November 2, 2009:** Deutsche Post DHL, the world's leading logistics provider, today announced the signing of a five-year agreement with T-Systems to provide telecommunications connectivity between Deutsche Post DHL's data centers and manage the service globally. The agreement is part of a worldwide initiative by Deutsche Post DHL to raise efficiency and reduce costs in the provision of telephony and networking services. Total savings of the initiative so far are expected to amount to more than 190 million euros over five years.

"This is a significant step in our objective of optimizing our telecommunications operations across the world", said Ralf Weissbeck, Managing Director of IT services at Deutsche Post DHL. "The agreement with T-Systems will provide a more consistent, integrated and demand-focused set of telecommunications services for our business."

The contract with T-Systems covers the main global data line – the so-called backbone –, connecting Deutsche Post DHL's data centers in Prague, the Czech Republic, and Cyberjaya, Malaysia, and IT Services U.S. to the worldwide telecommunications network. It also covers a Global Telecoms Service Management function, which will ensure interoperability and a seamless service across the worldwide network by managing the services provided by all regional telecoms vendors. The contract starts this month and includes the rollout of a state-of-the-art MPLS network replacing the existing global backbone.

"We can service customers with global operations at both their headquarters and their international locations," commented Joachim Langmack, Chief Sales Officer of T-Systems, adding that "Deutsche Post DHL will benefit from our global service management and flexible, on-demand bandwidth."

T-Systems is Deutsche Post DHL's current telecoms service provider in Germany and today's agreement is a strategic opportunity to integrate the telecoms network in Germany to further provide a seamless service for the Group across the world.

Deutsche Post DHL earlier this year signed agreements with providers in the U.S. and Europe to raise efficiency in its telecommunications services. Related programs, which focus on rationalizing, harmonizing, and improving inter-operability of telecoms services across business units, are also underway in Deutsche Post DHL's Europe, Asia-Pacific and Emerging Markets regions and throughout the Americas.

As part of its IndEx cost savings program, Deutsche Post DHL has identified and implemented a wide range of measures to reduce indirect costs and derive more value from its businesses. The Group is confident that it will reach its goal of saving 1 billion euros in indirect costs in the second quarter of 2010.

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**Media inquiries:**

Deutsche Post DHL  
Corporate Communications  
Dirk Klasen, Sebastian Steffen  
Tel.: +49 228 182-9944  
E-Mail: [pressestelle@deutschepost.com](mailto:pressestelle@deutschepost.com)

T-Systems  
Media Relations  
Frank Leibiger  
+49 69 66531- 126  
[presse@t-systems.com](mailto:presse@t-systems.com)

**Deutsche Post DHL** is the world's leading mail and logistics services Group.

The Deutsche Post and DHL corporate brands offer a one-of-a-kind portfolio of logistics (DHL) and communication (Deutsche Post) services. The Group offers its customers easy to use standardized products as well as innovative and tailored solutions – from dialog marketing to industrial supply chains. Over 500,000 employees in more than 220 countries and territories form a global network focused on service, quality and sustainability. The Group is socially responsible, with programs in the areas of climate protection, disaster relief and training. In 2008, Deutsche Post DHL revenues exceeded €54 billion.

**The postal service for Germany. The logistics company for the world.**

## **About T-Systems**

Drawing on a global infrastructure of data centers and networks, T-Systems operates information and communication technology (ICT) systems for multinational corporations and public sector institutions. On this basis, Deutsche Telekom's corporate customers arm provides integrated solutions for the networked future of business and society. Some 46,000 employees at T-Systems combine industry expertise and ICT innovations to add significant value to customers' core business all over the world. The corporate customers arm generated revenue of around EUR 9.3 billion in the 2008 financial year.