

**Key Group figures for the first nine months of 2009<sup>1)</sup>**

| in € millions   | 9M<br>2008 | 9M<br>2009 | Change<br>in % |
|---|------------|------------|----------------|
| Revenue   | 40,454     | 33,812     | -16.4%         |
| - thereof international revenue                           | 28,143     | 22,249     | -20.9%         |
| EBIT  | 1,858      | 367        | -80.2%         |
| Underlying EBIT   | 1,372      | 947        | -31.0%         |
| Consolidated net profit after minorities (incl. Postbank) | 1,493      | 927        | -37.9%         |
| Basic earnings per share (incl. Postbank, in euros)       | 1.24       | 0.77       | -37.9%         |
| Diluted earnings per share (incl. Postbank, in euros)     | 1.24       | 0.77       | -37.9%         |

**Revenue by division in the first nine months of 2009**

| in € millions                                 | 9M<br>2008 | Share of<br>total<br>revenue | 9M<br>2009 | Share of<br>total<br>revenue | Change<br>in % |
|---|------------|------------------------------|------------|------------------------------|----------------|
| MAIL  | 10,498     | 25.9%                        | 9,972      | 29.4%                        | -5.0%          |
| EXPRESS                                       | 10,355     | 25.6%                        | 7,534      | 22.3%                        | -27.2%         |
| GLOBAL FORWARDING, FREIGHT                    | 10,568     | 26.1%                        | 7,874      | 23.3%                        | -25.5%         |
| SUPPLY CHAIN                                  | 10,183     | 25.2%                        | 9,284      | 27.5%                        | -8.8%          |
| Corporate Center / other and<br>consolidation | -1,150     | -2.8%                        | -852       | -2.5%                        | 25.9%          |
| Revenue from continuing operations            | 40,454     | 100%                         | 33,812     | 100%                         | -16.4%         |

**EBIT by division in the first nine months of 2009**

| in € millions                                 | 9M<br>2008 | Share of<br>total<br>earnings | 9M<br>2009 | Share of<br>total<br>earnings | Change<br>in % |
|---|------------|-------------------------------|------------|-------------------------------|----------------|
| MAIL  | 1,737      | 93.5%                         | 880        | N/a                           | -49.3%         |
| EXPRESS                                       | 12         | 0.6%                          | -432       | N/a                           | <-100%         |
| GLOBAL FORWARDING, FREIGHT                    | 289        | 15.6%                         | 168        | 45.8%                         | -41.9%         |
| SUPPLY CHAIN                                  | 149        | 8.0%                          | -37        | N/a                           | <-100          |
| Corporate Center / other and<br>consolidation | -329       | n/a                           | -212       | N/a                           | 35.6%          |
| EBIT from continuing operations               | 1,858      | 100%                          | 367        | 100%                          | -80.2%         |

<sup>1)</sup> Previous year's figures have been adjusted