

Deutsche Post to widely expand network in 2010

- **4,000 additional points of sale**
- **2,000 additional letter boxes**
- **150 additional Packstations**
- **CEO MAIL Jürgen Gerdes: “Deutsche Post is launching a service campaign for Germany”**

Berlin/Bonn, April 23, 2010 – Deutsche Post will extensively expand its network across Germany this year and increase its availability to private customers by adding thousands of contact points. The plan was announced in Berlin by Jürgen Gerdes, Member of the Board of Deutsche Post DHL who oversees the Groups’ mail and parcel business and its retail outlets. About 4,000 points of sale will be added to the 17,000 outlets already in operation across Germany. In addition, around 2,000 more letter boxes will be included in the current network of 108,000 units. The number of 2,500 Packstations will be increased by 150.

By further improving the company’s availability to customers, Jürgen Gerdes intends to build on the positive results of the latest customer survey: At the end of 2009, nearly 90 percent of respondents across Germany said they were satisfied or very satisfied with the services provided by Deutsche Post. But many customers also expressed a desire to see the company’s yellow-and-black postal horn more frequently. CEO Mail Jürgen Gerdes said: “By using this service campaign to respond even better to our customers, we are also underlining our commitment, to being the postal service provider for Germany, even in times of tough competition. It’s of utmost importance to us, to profitably fulfil our customers' needs.”

Over the coming weeks, Deutsche Post will approach potential retail partners in its effort to use all types of businesses as sites for the 4,000 additional points of sale across Germany. These sites will offer the products most frequently used by private customers including letter, parcel and registered-mail stamps. These partnerships with retailers have

proved exceptionally popular in recent years thanks to their local presence and convenient business hours. The locations of the additional letter boxes and Packstations will be based on areas of regional demand.

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Deutsche Post DHL is the world's leading mail and logistics services group.

The Deutsche Post and DHL corporate brands offer a one-of-a-kind portfolio of logistics (DHL) and communication (Deutsche Post) services. The Group provides its customers with both easy to use standardized products as well as innovative and tailored solutions ranging from dialog marketing to industrial supply chains. About 500,000 employees in more than 220 countries and territories form a global network focused on service, quality and sustainability. With programs in the areas of climate protection, disaster relief and education, the Group is committed to social responsibility. In 2009, Deutsche Post DHL revenues exceeded €46 billion.

The postal service for Germany. The logistics company for the world.