

Deutsche Post DHL is counting on Iveco Electric Daily for environmentally-friendly transport

- **Across Europe, the first 3.5 ton transporter with an electric engine**
- **Press conference at the IAA Commercial Vehicles in Hanover at Iveco in Hall 16**

Bonn, September 20, 2010: On September 22, Deutsche Post DHL, the world's leading mail and logistics group, will be symbolically receiving the first Iveco Electric Daily at the International Automotive Show (IAA) in Hanover. The 10 vehicles will be deployed as of 2011 in parcel delivery at various locations in Germany, e.g. Berlin, Bonn, Düsseldorf and Hamburg.

Deutsche Post DHL uses around 2,700 vehicles that promote climate protection and reduce CO₂ emissions. These include for example vehicles with hybrid or electric drives, alternative fuels or even modifications for engine electronics and aerodynamics. With Europe's first 3.5 ton e-vehicle, Iveco has produced an e-vehicle based on its traditional transporter Iveco Daily. With the test of the transporter in its operations, Deutsche Post DHL will support the further development of electric drives for use in logistics in order to reduce the currently high costs for these drives in the medium term, especially for the transporter class and to enable economic viability.

"By deploying Europe's first 3.5 ton transporter with an electric drive, we are piloting a technology of the future in our daily business. We hope to be able to provide key insights for the further development of alternative vehicles and become the pioneers in the area of climate protection," said Thomas Zuber, Head of Mail and DHL Parcel Delivery.

"Iveco has long since made a name for itself in developing alternative drives. For over 20 years, the company has been testing and producing gas and hybrid vehicles. With its extensive transport network, Deutsche Post DHL is an ideal partner for testing the vehicles in an operational setting," said John Venstra, Head of Sales and Marketing at Iveco Magirus AG.

E-vehicles are especially suited for driving in town with more start and stop traffic patterns and a daily travel distance of 40 km. With a reach of 90 km, the batteries in the Iveco Electric Daily are well sized and can be charged over night at the Deutsche Post DHL depots or delivery bases. Since 2008, Deutsche Post DHL has been using green electricity in their bases and office buildings in Germany, through which the CO₂ emissions from Iveco Electric Daily are fully offset. With almost no emission of pollutants and noise, the trucks are very environmentally friendly. Independence from fossil fuels makes the tests with electric drives into an investment for the future, results of which will be able to enable production nationwide.

Technical details:

The superior electric engine is suitable for the frequent stops and starts during deliveries: Upon braking, the engine operating as a generator converts kinetic energy into traction current and with proactive driving. This minimizes the friction that produces fine particulates as it releases the service brake. Moreover, the Iveco Electric Daily saves energy by e.g., switching off the power steering when the vehicle is stationary and the lights feed off a 12 V power supply system that is available in parallel.

The underfloor configuration of the entire technology including the batteries enables maintenance of the original chassis with only minor modifications: The transporter does not lose any loading space but only needs to be optimized in terms of wheel base and body length. Batteries consist of accumulators based on high-temperature batteries (NaNiCl₂). The high-temperature batteries enable consistent performance regardless of weather conditions, is deep-discharge-ready, and is cheaper than lithium ion batteries. Since 1986, apart from CNG and hybrid vehicles, Iveco has also developed electric drives. The vehicles are well suited for daily use and are equipped with ABS, airbag and a passenger compartment safety.

Note about the conference: On the press day, (September 22, 2010), from 12:00pm - 12:30pm, the Iveco corporate press conference will take place at the Iveco stand in Hall 16, Stand A01. Franco Miniero, IVECO SVP Sales and Marketing IVECO SpA and Thomas Zuber, Head of Mail and DHL Parcel Delivery at Deutsche Post DHL, will both be

available for a **photo opportunity** in front of the Iveco Electric Daily as well as for a Q & A session. If you would like to request an **interview**, please contact one of the press offices.

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Press inquiries:

Deutsche Post DHL
Media Relations
Christina Müschen
Phone: +49 (0)228 182-99 44
E-Mail: pressestelle@deutschepost.de
www.dp-dhl.com/press

Iveco SpA
Press Office
Via Puglia, 35
Phone: +39 (0)11 0072 122
www.ivecopress.com

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For more information, please go to: www.dp-dhl.de

Iveco

Iveco designs, manufactures, and markets a broad range of light, medium and heavy commercial vehicles, off-road trucks, city and intercity buses and coaches as well as special vehicles for applications such as fire fighting, off-road missions, defence and civil protection. Iveco employs over 25,000 people and runs 27 production units in 16 Countries in the world using excellent technologies developed in 6 research centres. Besides Europe, the company operates in China, Russia, Australia and Latin America. More than 5,000 service outlets in over 160 Countries guarantee technical support wherever in the world an Iveco vehicle is at work.