

ECONOMIC IMPACT





Economic impact

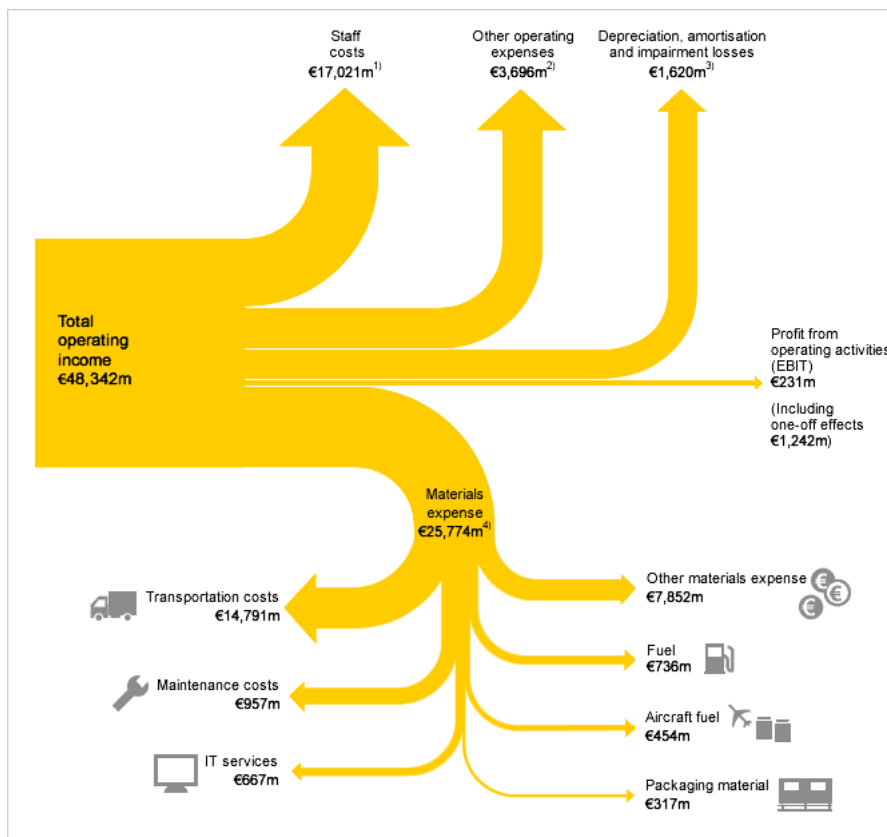
DELIVERING FOR THE WORLD'S ECONOMIES – RESPONSIBLY

Deutsche Post DHL is the world's leading mail and logistics services group. In 2009, we generated revenues of over €46 billion and touched a significant part of global trade. About 500,000 employees in more than 220 countries and territories form a global network focused on service, quality and sustainability. With programs in the areas of environmental protection, disaster management and education, the Group accepts its corporate responsibility.

This section provides an overview of our economic impact at a global, national and local level. Please visit the Investor Relations section (www.dp-dhl.com) for more details of our economic impact, and for copies of our financial publications.

“Trade is critical to economic growth and to global development. As an integrator of the world's economies, our role is to provide logistics and transportation services that meet the growing needs of both developed and developing markets.”

FRANK APPEL, CEO, DEUTSCHE POST DHL



1 See Note 14 from our Annual Report 2009

2 See Note 16 from our Annual Report 2009

3 See Note 15 from our Annual Report 2009

4 See Note 13 from our Annual Report 2009



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Wages and salaries

In 2009, we paid salaries worth over €13 billion to our employees. This comes as the result of being one of the world's largest private employers (for statistics on employees by region and by employee group, see the Performance section and Deutsche Post DHL Annual Reports). As we employ people across a worldwide network, thousands of local communities, families and businesses depend on these salaries. And this money, once spent by our employees, keeps on working due to the multiplier effect*.

Taxes

We paid over €339 million in income taxes in 2009. These income taxes, together with other taxes, are paid to national and local authorities, helping to finance important transport and social infrastructure, public programs and other public services.

Global trade

We touch a significant part of global trade through our extensive logistics and transportation network. This could include anything from the precisely timed delivery of parts to the assembly lines of an automobile manufacturer, to delivering a product brochure to a potential customer's home, or shipping a parcel for an internet retailer.

In addition to this global view, there is a very local aspect to our business. In many countries, Deutsche Post DHL services are indispensable for small and medium-sized businesses, offering them a dependable solution for transporting their products and delivering their documents.

Our services open up new opportunities for businesses, enabling them to explore new markets and to generate additional revenues. By helping our customers to be successful, we make it more likely that they can continue to offer jobs to their employees, generate tax revenues for social programs, and contribute to economic and social development.

*The concept that an initial amount of spending – in this case through the wages paid to Deutsche Post DHL employees – leads to additional spending on goods and services purchased, and so results in an increase in national income greater than the initial amount.





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Procurement

In 2009, the Group centrally purchased goods and services with a total value of approximately €7.7 billion. These purchases ranged from aircraft, vehicles and telecommunications services, to smaller items such as office paper and toner cartridges for printers.

We also purchased a wide variety of goods and services locally in the countries and territories where we operate. Taken together, this considerable spend has an appreciable impact on many businesses – both small and large – around the world.

In 2007 we implemented a Supplier Code of Conduct to encourage our suppliers to meet ethical and environmental standards. It has applied to all new contracts since 2008. As most of our contracts run for one year, the vast majority are operating under this framework today.

Dividend payments

In the 2009 financial year, we paid a dividend of €725 million for 2008 to our shareholders. This money is generated by the business, distributed to shareholders and then recirculated through the economy.

Links:

> **Investor Relations section (www.dp-dhl.com)**

> **Annual Report 2009 (www.dp-dhl.com)**

