

Deutsche Post DHL



Deutsche Post DHL is the world's leading mail and logistics services group. The Deutsche Post and DHL corporate brands offer a one-of-a-kind portfolio of logistics (DHL) and communications (Deutsche Post) services. The Group provides its customers with both easy to use standardised products as well as innovative and tailored solutions ranging from dialogue marketing to industrial supply chains. About 500,000 employees in more than 220 countries and territories form a global network focused on service, quality and sustainability. With programmes in the areas of climate protection, disaster relief and education, the Group is committed to social responsibility.

The Postal Service for Germany. The Logistics Company for the World.

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01 Selected key figures (continuing operations)

| | | 2008 adjusted | 2009 | +/- % | Q4 2008 adjusted | Q4 2009 | +/- % |
|---|----|---------------------|--------------------|-------|---------------------|---------|-------|
| Profit from operating activities (EBIT) before non-recurring items | €m | 2,011 | 1,473 | -26.8 | 639 | 526 | -17.7 |
| Non-recurring items | €m | 2,977 | 1,242 | -58.3 | 3,463 | 662 | -80.9 |
| EBIT | €m | -966 | 231 | 123.9 | -2,824 | -136 | 95.2 |
| Revenue | €m | 54,474 | 46,201 | -15.2 | 14,020 | 12,389 | -11.6 |
| Return on sales ¹⁾ | % | -1.8 | 0.5 | | -20.1 | -1.1 | |
| Consolidated net profit/loss ²⁾ | €m | -1,688 | 644 | 138.2 | -3,181 | -283 | 91.1 |
| Operating cash flow | €m | 3,362 | 1,244 | -63.0 | 1,441 | 974 | -32.4 |
| Net debt/net liquidity ³⁾ | €m | 2,466 ⁴⁾ | -1,690 | 168.5 | - | - | - |
| Return on equity before taxes | % | -9.0 | 3.0 | | - | - | |
| Earnings per share ⁵⁾ | € | -1.40 | 0.53 | 137.9 | -2.64 | -0.24 | 90.9 |
| Dividend per share | € | 0.60 | 0.60 ⁶⁾ | - | - | - | - |
| Number of employees ⁷⁾ | | 456,716 | 436,651 | -4.4 | - | - | - |

1) EBIT/revenue. 2) Excluding minorities, including Postbank. 3) For the calculation → please refer to page 44 of the Group Management Report. 4) Postbank at equity. 5) Including Postbank. 6) Proposal. 7) Average FTE.